[Loai: NGHE – NGHE ĐỀ 1]

[Q]

**Part 3**

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

**Questions 17-19 refer to the following conversation**

17-Where is the conversation most likely taking place?

0.At a hardware store

0.At a clothing shop

1.At a bakery

0.At a pharmacy

[Q]

18-How do the speakers hope to increase sales?

0.By advertising online

1.By offering a new product

0.By providing free delivery

0.By discounting some items

[Q]

19-What will the man do next?

0.Contact a vendor

0.Talk to a colleague

0.File some invoices

1.Get some more supplies

**Questions 20-22 refer to the following conversation**

[Q]

20-What are the speakers mainly discussing?

0.Their work performance

0.A recent lunch meeting

0.An incoming supervisor

1.The restructuring of a department

[Q]

21-What does the woman mean when she says, “It’s hard to tell”?

0.She does not want to answer the question.

0.She is not sure what Mr. Thompson will be like.

1.She is not allowed to tell the men anything.

0.She is not sure when she will meet Mr. Thompson.

[Q]

22- What are the speakers concerned about?

1.The employees may have their salaries reduced.

0.They are in danger of getting demoted.

0.None of the employees will receive bonuses.

0.Some of them might lose their jobs.

**Questions 23-25 refer to the following conversation**

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|  |  |

[Q]

23-Why does the man say, “You can say that again”?

0.To express his agreement with the woman

1.To confirm that a person made a mistake

0.To ask the woman to repeat her previous comment

0.To express his desire to have attended the ceremony

[Q]

24-Why are the speakers surprised?

0.A company event was canceled on short notice.

0.Someone they did not expect won an award.

0.The company failed to land a new contract.

1.A person in the IT Department made a mistake.

[Q]

25-What does the woman say about Andrew Simmons?

0.He resigned to work at a rival firm.

0.He won a million dollars in the lottery.

0.He announced that he just signed a big contract.

1.He was the winner of an award at the company.

**Questions 26-28 refer to the following conversation and cakes**

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|  |  |

[Q]

26-Look at the graphic. Who placed the order the woman is picking up?

0.Richard

0.Alison

1.Tomas

0.Janet

[Q]

27-What event does the woman mention?

0.A client meeting

0.A birthday party

0.A retirement luncheon

1.An anniversary celebration

[Q]

28-What does the woman ask the man about?

1.A form of payment

0.A delivery service

0.A greeting card

0.An ingredient